

MBA PROGRAM REQUIREMENTS

Fall 2015 – Summer 2016

All courses are 3 credits unless otherwise noted. This is a program guide only. Because programs and policies change from time to time, this guide does not constitute an actual or implied contract between the student and the University.

Last Name:

First Name:

Banner ID:

Date:

I. Prerequisite Courses (0-18 Credits)*

**LRSP 201 Accounting for Managers or ACCT 101/102 or equivalent Econ 201/202 or equivalent
LRSP 308 Marketing and Management Modules or MGMT 301 or equivalent AND MKTG 301 or equivalent
LRSP 316 Quantitative Methods and Statistics Modules or MATH 200 or equivalent
**LRSP 344 Financial Management (<i>prerequisite LRSP201</i>) or FINC 301 or equivalent

****MBA Prerequisite Course Waiver Information***

The prerequisite course component is designed to provide the essential business knowledge and skills required for successful completion of the MBA program.

Some or all of the prerequisite courses may be waived through a variety of means:

- ✓ Completion of comparable coursework from a regionally accredited college or university with a grade of "C" or higher.
- ✓ Successfully passing an examination addressing the course content. A prerequisite course may be challenged by exam only one time.
 - CLEP Exam **OR**
 - Faculty-developed exam, administered at discretion of business faculty.

It is the responsibility of the MBA applicant to demonstrate why/how a prerequisite course should be waived.

All MBA and MSMIS Degree students who earn a grade of "C-" or lower in an undergraduate prerequisite course completed at UMW must retake the course and earn a "C" or higher.

Students with provisional admission to the degree program do not have the option of completing graduate-level courses prior to the completion of all prerequisite coursework.

Note: Students may complete a maximum of 9 credits in graduate-level courses (including a maximum of 6 graduate transfer credits) prior to completion of all required prerequisite credit. These graduate-level-courses include MBUS 516, MBUS 524, MBUS 526, MBUS 537, MBUS 558, MMIS 500, MMIS 531, MMIS 532, MMIS 540, MMIS 555 and MMIS 570.

Students accepted into the MBA prior to Fall 2013 should contact the Office of Advising Services for details as to how to complete the program.

**** May be 16-Week Course**

II. Core Courses (21 Credits)

**MBUS 502 Financial Management [Prerequisite: LRSP 344 or FINC 301 or equivalent AND MBUS 559]
MBUS 523 Marketing Strategy [Prerequisite: LRSP 308 or LRSP412 or MKTG 301 or equivalent]
MBUS 525 Leadership and Organizational Behavior [Prerequisite: LRSP 308 or LRSP 311 or MGMT 301 or equivalent]
MBUS 529 Quant. Bus. Modeling[Pre. BPST/LRSP 316] or MBUS549 Quant. Sup. Chain Mgmt [Pre:LRSP316 or MTH200 or equiv.]
**MBUS 559 Accounting for Decision Making and Control [Prereqs: LRSP 201 or ACCT 102 AND ECON202 or equivalents]
MBUS 595 Integrative Capstone Strategy [Prerequisite: Must be taken in final semester of the MBA Program.]
MMIS 500 Management Information System

III. Professional Enhancement Courses (9 Credits)

In addition to the prerequisite and core courses, all MBA students must complete 9 elective credits. Students may select from any of the courses listed below. Students are encouraged to select those courses they feel would be most beneficial to their careers. Also listed on this guide are **concentrations**--suggested courses for students to select if they wish to take courses that relate to a particular concentration.

Note: A matriculated MBA student can obtain multiple concentrations. **NO** course is allowed to overlap concentrations. Students who do not opt to complete a concentration may choose any 9 credits from the MBUS and MMIS courses. Completion of more than one MBA concentration does not result in the awarding of more than one degree. Students may not complete additional concentrations after graduation.

MBUS 516 Project Management
MBUS 521 Human Resource Management and Development
MBUS 524 Learning Organizations and Knowledge Management
MBUS 526 Organizational Change & Transformation
MBUS 535 Negotiation and Persuasion
MBUS 537 Contracting for Managers
MBUS 539 Project Evaluation
MBUS 546 Risk Management for Project Managers [Prerequisite: MBUS 516]
MBUS 558 Legal and Regulatory Environments of Technology Management and Emerging Technologies
MMIS 505 Information Systems Analysis and Design
MMIS 531 Managing & Leading the Information Technology Workforce [Prerequisite: MMIS500 or equivalent]
MMIS 532 Enterprise Information Systems [Prerequisite: MMIS500 or equivalent]
MMIS 540 Computer Information Security [Prerequisite: MMIS500 or equivalent]
MMIS 541 Network Security & Cryptography [Prerequisite: MMIS 540]
MMIS 542 Security Policy, Planning & Assurance [Prerequisite: MMIS 540]
MMIS 543 Computer Forensics [Prerequisite: MMIS 540]
MMIS 555 Knowledge Management Systems [Prerequisite: MMIS500 or equivalent]
MMIS 570 Special Topics in IS [Prerequisite: MMIS500 or equivalent]

The courses below are taken from the list of elective courses above and grouped according to **Concentration**:

Org. & Human Resource Management	Cyber Security	IT Systems Management
MBUS 516	MMIS 540	MMIS 505
MBUS 521	MMIS 541	MMIS 532
MBUS 524	MMIS 542	MMIS 540
MBUS 526	MMIS 543	MMIS 555
Project and Contract Management		
MBUS 516		
MBUS 537		
MBUS 539		
MBUS 546		