MBA PROGRAM REQUIREMENTS
Fall 2014 – Summer 2015

All courses are 3 credits unless otherwise noted. This is a program guide only. Because programs and policies change from time to time, this guide does not constitute an actual or implied contract between the student and the University.

<table>
<thead>
<tr>
<th>Last Name:</th>
<th>First Name:</th>
<th>Banner ID:</th>
<th>Date:</th>
</tr>
</thead>
</table>

I. Prerequisite Courses (0-15 Credits)*

- LRSP 201 Accounting for Managers or BUAD 131/132 or equivalent
- LRSP 306 Economics for Business or Econ 201/202 or equivalent
- LRSP 308 Marketing and Management Modules or BUAD300 or equivalent AND BUAD310 or equivalent
- LRSP 316 Quantitative Methods and Statistics Modules or MATH 200 or equivalent
- LRSP 344 Financial Management *(prerequisite LRSP201)* or BUAD381 or equivalent

*MBA Prerequisite Course Waiver Information

The prerequisite course component is designed to provide the essential business knowledge and skills required for successful completion of the MBA program.

Some or all of the prerequisite courses may be waived through a variety of means:
- Completion of comparable coursework from a regionally accredited college or university with a grade of “C” or higher.
- Successfully passing an examination addressing the course content. A prerequisite course may be challenged by exam only one time.
  - CLEP Exam OR
  - Faculty-developed exam, administered at discretion of business faculty.

It is the responsibility of the MBA applicant to demonstrate why/how a prerequisite course should be waived.

All MBA and MSMIS Degree students who earn a grade of “C-” or lower in an undergraduate prerequisite course completed at UMW must retake the course and earn a “C” or higher.

Students with provisional admission to the degree program do not have the option of completing graduate-level courses prior to the completion of all prerequisite coursework.

Note: Students may complete a maximum of 9 credits in graduate-level courses (including a maximum of 6 graduate transfer credits) prior to completion of all required prerequisite credit. These graduate-level courses include MBUS 516, MBUS 524, MBUS 526, MBUS 537, MBUS 558, MMIS 500, MMIS 531, MMIS 532, MMIS 540, MMIS 555 and MMIS 570.

Students accepted into the MBA prior to Fall 2013 should contact the Office of Advising Services for details as to how to complete the program.

**May be 16-Week Course

II. Core Courses (24 Credits)

- MBUS 502 Financial Management *(Prerequisite: LRSP 344 or BUAD 381 or equivalent AND MBUS 559)*
- MBUS 523 Marketing Strategy *(Prerequisite: LRSP 308 or LRSP412 or BUAD 310 or equivalent)*
- MBUS 525 Leadership and Organizational Behavior *(Prerequisite: LRSP 308 or LRSP 311 or BUAD 300 or equivalent)*
- MBUS 548 Managerial Economics *(Prerequisite: LRSP 306)*
- MBUS 559 Accounting for Decision Making and Control *(Prereqs: LRSP 201 or BUAD 132 AND LRSP306 or ECON202 or equivalents)*
- MBUS 595 Integrative Capstone Strategy *(Prerequisite: Must be taken in final semester of the MBA Program.)*
- MMIS 500 Management Information System
III. Professional Enhancement Courses (9 Credits)

In addition to the prerequisite and core courses, all MBA students must complete 9 elective credits. Students may select from any of the courses listed below. Students are encouraged to select those courses they feel would be most beneficial to their careers. Also listed on this guide are concentrations—suggested courses for students to select if they wish to take courses that relate to a particular concentration.

**Note:** A matriculated MBA student can obtain multiple concentrations. **NO** course is allowed to overlap concentrations. Students who do not opt to complete a concentration may choose any 9 credits from the MBUS and MMIS courses. Completion of more than one MBA concentration does not result in the awarding of more than one degree. Students may not compete additional concentrations after graduation.

<table>
<thead>
<tr>
<th>Org. &amp; Human Resource Management</th>
<th>Information Assurance and Security</th>
<th>Management Information Systems</th>
</tr>
</thead>
<tbody>
<tr>
<td>MBUS 516</td>
<td>MMIS 540</td>
<td>MMIS 505</td>
</tr>
<tr>
<td>MBUS 521</td>
<td>MMIS 541</td>
<td>MMIS 532</td>
</tr>
<tr>
<td>MBUS 524</td>
<td>MMIS 542</td>
<td>MMIS 540</td>
</tr>
<tr>
<td>MBUS 526</td>
<td>MMIS 543</td>
<td>MMIS 555</td>
</tr>
<tr>
<td><strong>Project Management</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>MBUS 516</td>
<td></td>
<td></td>
</tr>
<tr>
<td>MBUS 537</td>
<td></td>
<td></td>
</tr>
<tr>
<td>MBUS 539</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

The courses below are taken from the list of elective courses above and grouped according to **Concentration:**

**Org. & Human Resource Management**
- MBUS 516
- MBUS 521
- MBUS 524
- MBUS 526

**Information Assurance and Security**
- MMIS 540
- MMIS 541
- MMIS 542
- MMIS 543

**Project Management**
- MBUS 516
- MBUS 537
- MBUS 539
- MBUS 546

**Management Information Systems**
- MMIS 505
- MMIS 532
- MMIS 540
- MMIS 555